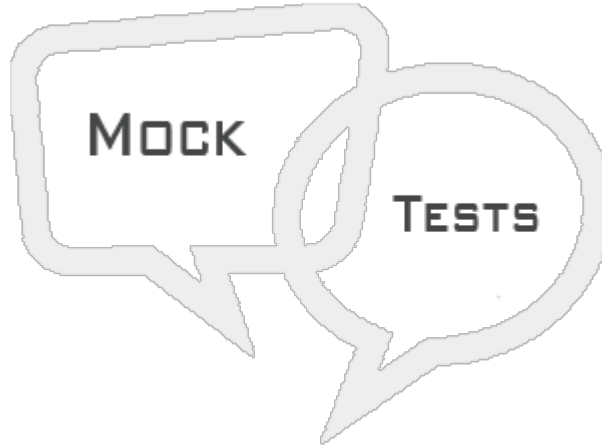


SAP SD MOCK TEST

This section presents you various set of Mock Tests related to **SAP SD**. You can download these sample mock tests at your local machine and solve offline at your convenience. Every mock test is supplied with a mock test key to let you verify the final score and grade yourself.



SAP SD MOCK TEST II

Q 1 - An Inquiry is a legal document and is used to record the information about delivery or services from customers?

- A - True
- B - False

Q 2 - Which of the following module provides an option of creating email list for the customer and directly sending mails for new leads?

- A - Sales Support
- B - Billing Related
- C - Inquiry
- D - Sales Order
- E - Quotation Management

Q 3 - Which of the following Transaction code is used to create Quotation in SAP SD module?

- A - VC01
- B - VC05
- C - VA21
- D - VA11

Q 4 - In Sales order, a Sales documents can be a single document or can be part series of interrelated documents?

- A - True
- B - False

Q 5 - Which of the following is a Sales document types in Sales Order processing?

- A - Credit Memo
- B - Debit Memo
- C - Standard Order
- D - delivery Returns
- E - All of the above

Q 6 - When a material is created for Plant A, how can you define same material for Plant B?

- A - MM01, creating the material
- B - MM01, Extending the material
- C - MM02, Extending the material
- D - All of the above

Q 7 - Which of the following statement is correct about Sales organization and company code?

- A - You can assign one sales organization to many company codes
- B - You can assign many sales organization to many company codes
- C - You can assign many sales organization to one company code
- D - All are correct

Q 8 - To cancel a billing document, which of the following is correct?

- A - You can't cancel a Billing document
- B - You can cancel a billing document by changing value
- C - A Cancellation billing document is required
- D - All of the above

Q 9 - Which of the following control is used for copying from billing doc to billing doc?

- A - VTAA

B - VTLA

C - VTFL

D - VTFF

Q 10 - Which of the following can be used to avoid Purchase Order duplication?

A - Using Copy Control

B - Incompletion Procedure

C - Check PO number field

D - All of the above

Q 11 - Which of the following reference status in the copied item tells that an item has not been copied?

A - Not Relevant

B - Not Referenced

C - Partially referenced

D - Fully referenced

Q 12 - Which of the following defines a Delivery group in SAP SD?

A - Group of Delivery documents to be created together

B - Group of items to be delivered together

C - Group of orders to be delivered together

D - All of the above

ANSWER SHEET

| Question Number | Answer Key |
|-----------------|------------|
| 1 | B |
| 2 | A |
| 3 | C |
| 4 | A |
| 5 | E |
| 6 | B |

| | |
|----|---|
| 7 | C |
| 8 | C |
| 9 | D |
| 10 | C |
| 11 | B |
| 12 | B |