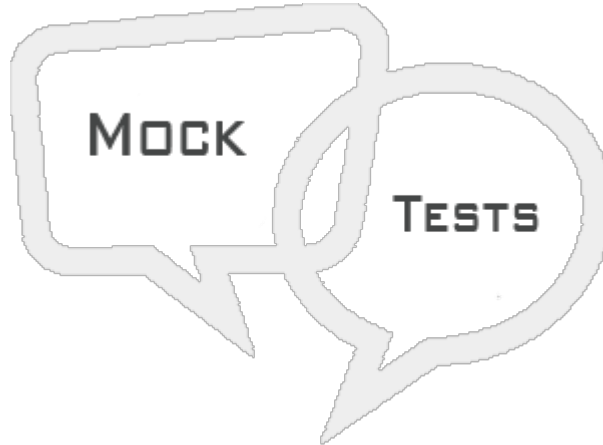


SAP SD MOCK TEST

This section presents you various set of Mock Tests related to **SAP SD**. You can download these sample mock tests at your local machine and solve offline at your convenience. Every mock test is supplied with a mock test key to let you verify the final score and grade yourself.



SAP SD MOCK TEST III

Q 1 - Which of the following predefined condition type is used in SAP system for price group discount?

- A - K004
- B - K005
- C - K007
- D - K020

Q 2 - In SAP Sales and Distribution, how many divisions can be maintained for a material?

- A - 1
- B - 2
- C - 3
- D - 4

Q 3 - In SAP Sales document, it is possible to vary transaction currency in header level and item level?

- A - True
- B - False

Q 4 - Which of the following is responsible for type of shipping, transport means and shipping material?

- A - Sales Organization
- B - Shipping condition
- C - Shipping Point
- D - Transportation management

Q 5 - In SAP system, when customer master is changed, these changes are reflected in which of the following fields?

- A - Yes, all the fields to existing orders
- B - Yes but only address is copied to existing orders
- C - Changes only application to new orders
- D - None of these

Q 6 - Which of the following represent a Sales line in SD system?

- A - Sales Organization
- B - Sales Organization and Division
- C - Sales Organization, Division and Distribution Channel
- D - Sales Organization and Distribution Channel

Q 7 - In SAP system, you can use backward scheduling to perform?

- A - To check Material availability date
- B - To determine shipping point to perform delivery
- C - To determine if delivery should be done or not
- D - None of these

Q 8 - Which of the following is correct about a contract and a scheduling agreement?

- A - Contracts doesn't have scheduling lines whereas scheduling agreement has
- B - Contracts are outline agreements whereas scheduling agreements are not
- C - Contracts has scheduling lines whereas scheduling agreement doesn't have
- D - None

Q 9 - In which of the sales order type, customer place an order, pick up the order and pay for the goods?

- A - Cash Sales

- B - Rush Order
- C - Scheduling Agreement
- D - All of the above

Q 10 - Post Good Issue PGI is last step in delivery processing and in this goods ownership is moved to the customer and stock is updated as per delivery?

- A - True
- B - False

Q 11 - Which of the following defines a back order?

- A - An order created with back date
- B - Unconfirmed order
- C - In process order
- D - Achieved Order

Q 12 - Which of the following is a type of Picking in SAP Warehouse management?

- A - Picking of goods individually
- B - Picking as per defined intervals
- C - Automatic Picking in SAP SD module
- D - All of the above

Q 13 - A customer buys the product from 2 company codes belongs to a group. How many customer numbers are required?

- A - 4
- B - 3
- C - 2
- D - 1

ANSWER SHEET

Question Number	Answer Key
1	D
2	A

3	A
4	C
5	B
6	D
7	B
8	A
9	A
10	A
11	B
12	D
13	D