

# SAP SD MOCK TEST

This section presents you various set of Mock Tests related to **SAP SD**. You can download these sample mock tests at your local machine and solve offline at your convenience. Every mock test is supplied with a mock test key to let you verify the final score and grade yourself.



## SAP SD MOCK TEST IV

**Q 1 - Post Good Issue PGI is last step in delivery processing and in this goods ownership is moved to the customer and stock is updated as per delivery. Which of the following shows the correct order of steps to be performed?**

- A - Creating an Outbound delivery, Creating Picking Request, Create Packaging and Creating Post Good Issue
- B - Creating an Outbound delivery, Create Packaging, Creating Picking Request and Creating Post Good Issue
- C - Create Packaging, Creating Picking Request, Creating Post Good Issue and Creating an Outbound delivery
- D - None of these

**Q 2 - Which of the following correctly defines a match code in billing function?**

- A - It represent a Transaction Code
- B - A match code is used as an alternative of company code
- C - It represents a comparison key to search
- D - All of the above

**Q 3 - Which of the following billing methods allow you to create invoices as per the specific criteria?**

- A - Individual billing
- B - Collective Billing

C - Invoice splits billing

D - All of the above

**Q 4 - Which of the following is maintained in conditional records about free goods?**

A - Item category of sub-item

B - Calculation Rule

C - Maximum quantity of main item

D - All of the above

**Q 5 - In Sales Order, using sold to Party customer master which information can be derived from the following?**

A - Payment terms

B - Shipping Conditions

C - Invoice Address

D - All of the above

**Q 6 - To avoid Post Goods Issue without stock, you can do this by not allowing negative inventory in MM?**

A - True

B - False

**Q 7 - Is it possible to assign a Sales representative as a partner using MASS transaction?**

A - True

B - False

**Q 8 - Which of the following settings should be configured in sales document type related to delivery process?**

A - Shipping Point

B - Default Delivery Type & Requested Delivery Date

C - None

D - Delivery Relevance

**Q 9 - A sales area is composed of?**

A - None

B - Sales office

C - Distribution channel & Sales organization

D - Plant

**Q 10 - Which of the following is not relevant in determining pricing procedure?**

A - Sales document type

B - Delivery document type

C - Sold to party

D - Ship to party

**Q 11 - Which of the following are relevant in determining the item category?**

A - Sold-to party master data

B - Ship-to master data

C - Payer master data

D - Bill-to master data

**Q 12 - Which of the following is not responsible to perform Item category control?**

A - Whether cost is determined

B - Whether schedule line is allowed

C - Whether the item is free

D - Whether incomplete document can be saved or not.

**Q 13 - Under dynamic credit limit determination, if horizon period is defined as 4 month what does this mean?**

A - To give 4 month advance credit to customer

B - System will not consider document for 4 months

C - To send warning message to customer in 4 months advance, when credit limit is exceeded.

D - None of these

## ANSWER SHEET

Question Number

Answer Key

1	A
2	C
3	C
4	B
5	B
6	A
7	A
8	B
9	C
10	D
11	A
12	D
13	B